



REGIONAL SALES MANAGER SOUTH WEST REGION (WA)

Due to continued growth we require the services of an experienced **Regional Sales Manager** to support our South West region, based at our Bunbury branch.

Reporting directly to the State Sales Manager, this role will see you responsible for managing our growing customer base through the ongoing sales of Volvo Construction Equipment.

To be successful in the role you will need to be able to demonstrate previous sales experience in heavy duty construction, mining and agricultural equipment, and have a practical understanding of the earth-moving industry in general. In addition, you will also possess:

- excellent communication and interpersonal skills;
- excellent customer relations and an ability to motivate others;
- an ability to work both in a team environment and without direct supervision;
- ability to work outside of normal working hours and travel when required;
- a solid understanding of machine specifications and working applications gained through industry experience; and
- good computer skills with Microsoft based applications.

An attractive remuneration package including a fully maintained vehicle will be negotiated with the successful applicant. Interested applicants are invited to submit their resume by close of business 10th February 2012 marked to the attention of:

Jo Maher, HR Manager
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