



## NATIONAL SALES MANAGER (PAVERS)

Due to ongoing expansion and internal promotion, we require the services of an experienced **National Sales Manager (Pavers)** to support our high performing sales team.

Reporting to the Director of Sales and Marketing, this role will see you responsible for driving growth and sales in the construction paver and roller market. Managing an existing portfolio of key customers nationally, you will ensure our client offering remains competitive and profitable within the marketplace.

To be successful in the role, you will need to be able to demonstrate extensive sales experience in a similar environment, with a strong focus on relationship management. You must also be able to demonstrate a practical understanding of our products and the markets in general.

- excellent strong communication and organisational skills;
- an ability to motivate a team;
- a solid understanding of pricing principles and discounting effects; and
- a solid understanding of machine specifications and working applications gained through industry experience.

An attractive remuneration package including a fully maintained vehicle will be negotiated with the successful applicant. To apply for this role, please send your resume to:

Jo Maher, HR Manager  
PMB 3 Post Office  
GUILDFORD WA 6935  
Email: [recruitment@cj.com.au](mailto:recruitment@cj.com.au)

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